

BAB IV

KESIMPULAN

Berdasarkan analisis pada bab sebelumnya, telah disimpulkan bahwa pertanyaan penelitian terkait “*Bagaimana upaya Hallyu dalam mendukung diplomasi publik Korea Selatan di Amerika Serikat?*” telah terjawab. Terkait pengolahan *Hallyu*, kesuksesan Korea dimulai dengan penempatan diri pada standardisasi global seperti pemanfaatan genre musik populer besar Amerika hingga mencantoh produksi film dan serial dari *Hollywood*, seperti halnya yang dilakukan Jepang dan Inggris. Dua hal tersebut merupakan faktor tidak langsung utama ‘ramahnya’ *Hallyu* sehingga memiliki kesempatan menjadi besar di AS. Penyerapan budaya akan membentuk ‘cultural similarity’ – serupa dengan yang terjadi ketika *Hallyu* mulai menjangkiti Asia – yang berpotensi mengeliminasi celah di antara kedua negara. Pun kemiripan basis diplomasi publik oleh AS yang mengklaim jika ‘genre’ budayanya dapat melampaui batasan-batasan transnasional sebagai bentuk kemiripan karakteristik, meningkatkan rasa familier terhadap produk *Hallyu* di AS.

Selanjutnya adalah terkait bagaimana *Hallyu* sendiri memerlukan partisipasi publik untuk dapat mengaktualisasikan maknanya secara keseluruhan. Sebelum adanya jejaring sosial, segala upaya industri konten kreatif Korea dalam membawa *Hallyu* ke Barat mengalami kegagalan terus-menerus, tidak terkecuali ke AS, meski diikuti dengan berbagai imitasinya. Namun, melalui pemanfaatan dari *YouTube*, *Twitter*, dan berbagai platform media sosial lainnya jelas membantu

keberlangsungan *Hallyu* dalam melancarkan komunikasi. Keterlibatan penggunaan media AS secara masif pun didasari oleh 1) merupakan platform yang efisien karena sudah dikenal dalam skala global, atau dengan kata lain, mudah untuk dioperasikan oleh Korea, dan 2) platform yang sesuai sehingga efektif dalam menyasar publik AS karena rutin digunakan setiap harinya.

Adapun disini menyoroti jika komunikasi yang diemban oleh aktor *Hallyu* tidak mengharuskan komunikasi dua arah, melainkan membutuhkan akses mudah ke lebih banyak konten yang saling terhubung. Sejalan dengan pemaparan Szondi, pengadopsian media sosial sebagai sarana pelaksanaan aktivitas diplomasi ini memiliki dinamika hubungan yang lebih kompleks di samping sekedar “penyebarluasan”. Pasalnya, media sosial menyetir pergeseran cara mengonsumsi dan berinteraksi dengan konten budaya karena semua orang dapat mengakses apapun dan dimana saja hanya dengan sekali *klik*. Sehingga media sosial bukan hanya tempat “membagi” produk budaya, tetapi juga memproduksi sebuah budaya.

Hubungannya dengan *Hallyu* adalah bagaimana cara aktor *Hallyu* – baik yang terlibat dalam produksi maupun konsumsi – memaknai konten budaya yang tersedia. Maka dari itu, industri konten kreatif Korea kerap mengolah elemen-elemen budaya tradisional Korea agar bisa secara sedikit demi sedikit ‘menjangkiti’ publik, sebab intensitas orang dalam menggunakan situs daring di AS sendiri sangatlah tinggi – menjadikan *streaming* sebagai budaya yang tengah berkembang pesat di masyarakat.

Penulis menarik beberapa langkah upaya yang seringkali diambil Korea dalam pengolahan konten *Hallyu* di AS, yakni 1) pengenalan produk budaya populer

Korea melalui penargetan langsung dan 2) penyisipan elemen budaya tradisional dalam produk *Hallyu*. Dua langkah pengemasan tidak langsung ini dilakukan selain untuk mendorong daya tarik guna penguatan *soft power* Korea, juga membantu meminimalisir penolakan dari publik AS dengan memperlakukan *K-pop*, contohnya, sebagai genre yang baru akan dikomersilkan.

Terakhir, 3) melibatkan diri dalam agenda lokal di AS sebagai cerminan sisi positif Korea di ranah eksternal. Poin terkait pembangunan hubungan langsung inilah yang kemudian memancing popularitas BTS sebagai aktor *Hallyu* yang selain pencapaiannya di AS tidak sedikit, mereka juga turut berpartisipasi di luar agenda promosi *Hallyu* sehingga eksistensinya lumrah di mata publik. Seperti halnya keterlibatan diri dengan agenda BLM yang meluruhkan batasan antar ras, BTS dinilai mampu menjadi brand tersendiri, di samping *Hallyu*, untuk merepresentasikan Korea. Bahkan, tidak jarang kini BTS digunakan sebagai alat komunikasi negara.

Dapat dilihat jika media baru atau media sosial dapat mengendalikan apresiasi publik dan berdiri sebagai platform pembentuk opini positif selain menjadi medium distribusi, sebagaimana *Hallyu* tidak hanya berfokus pada budaya yang ‘terlihat’ melainkan nilai dan ide pandangan Korea. Pengadopsian media sosial juga membawa perubahan yang signifikan terhadap perluasan potensi pasar AS, berbeda dengan era sebelumnya yang sangat bergantung pada pasar yang sudah ‘tersedia’, seperti produk Latam untuk *latino*. Sehingga, konten budaya populer Korea bergeser menjadi lebih ‘universal’ untuk dikonsumsi di luar kalangan masyarakat Korea dan Korea-Amerika sebab *Hallyu* di AS bukan lagi sekedar untuk menarik

perhatian namun menumbuhkan rasa afektif yang mendorong pengakuan dan penghargaan dari publik AS. Maka, meskipun kedua negara memiliki bentuk diplomasi publik yang serupa, tidak menutup kemungkinan atas keberlangsungan dan kesuksesan *Hallyu*, terutama di era media sosial.

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